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## Company Presentation



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<http://www.h2offshore.com/home.html>

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## 1. Introduction

**H2OFFSHORE S.r.l.** is a Company established in 2008 in Italy to provide competent services and solutions related to offshore activities. The Company offers professional management services and **turnkey solutions** for projects planned at **sea and underwater** (Engineering, installation and maintenance of submarine structures like telecommunication cables, power cables, pipes, buoys, etc.; Marine survey; ROV, Plough & trenching operations; Pre lay grapnel run & Route clearance; etc.).

Moreover, in order to quickly achieve its main purpose - the acquisition of an Offshore Support Vessel – H2OFFSHORE has already obtained the '*Letter of the Approval*' from the RINA register related to the issue of the ISM Manual, essential to manage a vessel over 500 GRT.

The Company's owners are their managers (their CV's can be downloaded @ <http://www.h2offshore.com/management.html>) . They have many years of experience in the fields of the **ships and marine operations management** related to the activities mentioned above. Optimal and professional relationships exists with leading technicians, as well as naval architects, mechanical engineers, geophysicists, surveyors, Navy officers, etc., therefore competent and wide solutions can satisfied many kinds of Clients requests.

**H2OFFSHORE S.r.l.** had two offices: the Head Office is located in Sicily, approx 25km from Catania. The Branch office is located in Rome.

## 2. Skills

- Wide solutions for **offshore marine operations** and particularly those operations related to submarine cables projects (management as well as turnkey solutions);
- Top-level experience in **ship management** (Technical, Logistic, Safety, Security, Regulations, etc.);
- Very good **relationships** and business relations with important Clients, Subcontractors and Equipment Suppliers involved in the offshore industry;
- Optimal relations and professional **relationships** with leading freelance technicians, as well as naval architects, mechanical engineers, ex Navy officers, etc.;
- Highly specialized in **problem solving** and management of work groups;
- **Self-motivated** managers.

### **3. Services**

#### **3.1 Marine Operations Management**

- Turnkey solutions for offshore projects (Engineering, installation and maintenance of submarine structures like telecommunications cables, power cables, pipes, buoys, etc.; Marine survey; ROV, Plough & trenching operations; Pre lay grapnel run & Route clearance; etc.);
- Contract and Project Management;
- Marine Survey Management and Consulting;
- Cable & Pipe Route Engineering;
- Submarine Systems Installation Management;
- ROV and Submarine Equipment Management;
- Desk Studies;
- Client's representative on board for Survey, Installation and Maintenance activities.

#### **3.2 Ship Management**

- IMO and Full International Regulations Management (ISM, ISPS, SOLAS, etc.);
- Technical Management & Operations Planning;
- Shipyard and Dry-dock Assistance;
- Audit for Ship Technical Evaluation;
- Management for Ship to Sale/Purchase.

## 4. Track record

### 4.1 Main Clients

			
			
			

### 4.2 History

#### 2011

- QHSE implementation.
- TAMAR FIELD DEVELOPMENT PROJECT, Mediterranean Sea, Israel. Supervision services on behalf of submarine cables owner for the activities related to pipes installation works carried out in proximity of the cable crossings by NOBLE ENERGY and its sub-contractors with vessels EDT EAS, CALAMITY JANE, HIGHLAND ROVER and HIGHLAND FORTRESS.
- COMETA submarine power cable project, Mediterranean Sea, Spain. Supervision of the entire project on behalf of RED ELECTRICA DE ESPAÑA. Client Reps during installation, jetting, trenching and mattresses protection operations on board C/S GIULIO VERNE, C/S SKAGERRAK, PSV EDDA FJORD, PSV ARGO1. Reporting and management of the project.
- KASHAGAN FLEXIBLE EPC4 Campaign. Superintendents and personnel for SAIPEM for the Umbilicals and PFOC spooling activities from the manufacturing plant in Tonsberg, Norway to the transportation barge.
- MEDNAUTILUS submarine fibers optic cable project, Mediterranean Sea. Client Reps for MEDNAUTILUS on board C/S TELIRI during the cable repair n.1 and related post burial operation, Aegean Sea, Greece.

## 2010

- MEDNAUTILUS submarine fibers optic cable project, Mediterranean Sea. Client Rep for MEDNAUTILUS during the loading of cable on board C/S TELIRI and during the shore-end operations carried out at Istanbul (Turkey) and Vravron (Greece).
- DLS pipeline project, Black Sea, Russia. Offshore Project Management for SEA TRENCHING for the trenching operations carried out on board GSP BIGFOOT1.
- H2Offshore provided to a Port Facility operating in the Port of Catania the Port Facility Security Officer (PFSO) and drew up the Port Facility Security Assessment and the Port Facility Security Plan as per ISPS Code.
- Consulting services for shore-end operation projects in the Mediterranean Sea.
- EASSY submarine fibers optic cable, Indian Ocean, Madagascar. Client Rep for WIOCC on board C/S CHAMAREL during the cable repair n.1.
- MEDNAUTILUS submarine fibers optic cable project. Client Rep for MEDNAUTILUS during offloading and coiling of cable at Catania Submarine Cable Depot.
- COLUMBUS-3 submarine fibers optic cable, Mediterranean Sea, Tunisian Waters. Offshore Superintendent for ELETTRA on board C/S CERTAMEN during repair n.7 operations.
- Cable Engineer training course for ELETTRA, EM SBoSS and freelance technicians.
- Offshore Superintendent on board C/S CERTAMEN during offshore operations.
- Participation at Oceanology International 2010 as exhibitor.

## 2009

- ITALIA-MONTENEGRO submarine power cable project, Mediterranean Sea, Italy. Route engineering on board R/V ODIN FINDER during preliminary survey carried out by GAS for TERNA.
- HAWK submarine fibers optic cable project, Mediterranean Sea. PLGR/RC operations via partnership with GAS. Client: ELETTRA; Vessel: R/V AURELIA.
- H2Offshore Safety Management System Manual as per ISM code approved by Registro Italiano Navale (RINA).
- Assistance for equipment maintenance and certification for GRIMALDI LINES.
- H2Offshore provided to an Italian vessel owner the Company Security Officer (CSO) and drew up the Ship Security Assessment and Ship Security Plan as per ISPS Code.
- MELITA submarine fibers optic cable project, Mediterranean Sea, Italy-Malta. Turnkey service for PLGR/RC operations. Client: NSW.

## 2008

- Consultancy service for development of ROV technology. Client: SEA ENGINEERING.
- Consultancy for INGV (Italian Institute of Geophysics and Volcanology) for the construction of submarine structures.
- Client Representative for submarine cable lay/repair.
- Ship (OSV, Cable Ships, Research Vessels) Technical Audits.
- General Research and Development.
- Preparation of the Company documentation and manuals.
- Signature of agreements with vessel owners and other companies (ship brokers; ship agents; marine survey and positioning; commercial diving; personnel agencies; insurance; equipment suppliers; etc.).
- Drawing up and Drafting of Business plan.

## 5. QHSE

From its start, **H2OFFSHORE S.r.l.** has defined as its primary and essential goal the development and maintenance of the highest level of the **QHSE Policies**.

In order to reach this aim, the Company:

- Has obtained the letter of approval by RINA (Italian Naval Register) related to the issue of the Company's Safety Management Manual, essential to manage vessel over 500 GRT;
- Has defined a Policy line for all managed vessels for aspects concerning: the Safety and Environmental Protection Policy; the Drug and Alcohol Policy; the Non-smoking Policy;
- Is working to obtain ISO 9001:2008 certificate.

The QHSE Policy shall always be compliance with current national and international regulations and updated when needed or deemed necessary.

## 6. Contacts

H2Offshore Head Office is located in Sicily, approx 25km from Catania Airport, in the heart of the Mediterranean Sea. A Branch Office is located in Rome.

### **H2Offshore Head Office**

Via Burgio, 6 — 95024 Santa Maria La Scala, Acireale (Catania) — ITALY

Tel: +39 095 7650 066

E-mail: [info@h2offshore.com](mailto:info@h2offshore.com)

#### **Managing Director: Mr. Tony Fiore**

mobile: +39 338 5717 818

e-mail: [tony@h2offshore.com](mailto:tony@h2offshore.com)

### **H2Offshore Rome Office**

Via dell'Assunzione 12A — 00168 Roma — ITALY

Tel: +39 06 6147 010

#### **Project Manager: Mr. Stefano Merlo**

mobile: +39 333 6178 948

e-mail: [stefano@h2offshore.com](mailto:stefano@h2offshore.com)